

## valantic and FORCAM ENISCO agree on a strategic partnership

- Special competencies of both partners: SAP solutions for the manufacturing industry
- "Connectivity solution is an ideal addition to the valantic portfolio"
- Both companies present themselves at the HANNOVER MESSE (Hall 15, Stand E17)

**Munich / Böblingen, April 2024 - The digital solutions, consulting and software company valantic ([www.valantic.com](http://www.valantic.com)) and smart factory specialist FORCAM ENISCO, based in Böblingen, have entered into a strategic partnership. Both companies are partners of SAP and will be exhibiting at this year's HANNOVER MESSE from April 22 to 24 at SAP in Hall 15, Stand E17.**

The aim of the cooperation is to jointly support manufacturing companies in their digital transformation - with a focus on the networking of factory machines, manual and assembly workstations and the provision of data for real-time analyses in advanced systems such as SAP Digital Manufacturing (SAP DM).

### Partners with proven expertise in their fields

Oliver Hoffmann, Managing Director of FORCAM ENISCO: "Manufacturing companies need smooth and safe processes in their factories. Both partners have proven expertise in their respective fields. We supply our software for modern machine connectivity and real-time data models, which has proven itself in medium-sized companies and corporations, while valantic supplies its consulting and SAP implementation expertise for smooth end-to-end processes along the entire value chain."

Markus Schneider, Managing Director at valantic: "valantic has excellent expertise in the digital supply chain sector, which has received multiple awards from SAP. This makes us a proven partner for both medium-sized manufacturing companies and large corporations. We support companies in sustainably optimizing their value chains and logistical performance. Together with FORCAM ENISCO, we can offer our customers unique and attractive solutions for digital transformation in factories."

### Both companies as SAP partners at HANNOVER MESSE in Hall 15, Stand E17

SAP solutions for manufacturing are a particular area of expertise for both partners. FORCAM ENISCO's connectivity solution seamlessly networks machines for real-time analysis in SAP DM, thus closing the gap between store floor and top floor.

Both companies will be exhibiting at HANNOVER MESSE from April 22 to 24 as SAP partners in Hall 15, Stand E17. Learn more: <https://forcam.com/en/event/hannover-messe-2024/>

**"Connectivity solution is the ideal addition to the valantic Smart Factory portfolio"**

Andreas Bachmann, Senior Manager and Head of Smart Factory Solutions at valantic: "The ways to realize the full potential on the shop floor are numerous and demanding. Together with FORCAM ENISCO, we offer solutions for the challenges of modern production and help our customers to get ready for the future of manufacturing. FORCAM ENISCO's connectivity solution plays an important role in this. It ideally complements the valantic Smart Factory Solutions portfolio."

Siegfried Maigler, Senior Business Development Manager at FORCAM: "For companies, the treasure trove of data lies hidden in their machine parks. We look forward to contributing our many years of shop floor experience to joint projects with our partner valantic. One focus of the cooperation will be consulting and implementation services for SAP solutions for smooth production processes."



*Oliver Hoffmann, Managing Director (CSO) of FORCAM ENISCO*

*Foto: FORCAM ENISCO*



*Markus Schneider, Managing Director at valantic*

*Foto: valantic*

**About valantic - [www.valantic.com](http://www.valantic.com)**

valantic is number 1 in the market for digital transformation and is one of the fastest growing digital solutions, consulting and software companies on the market. valantic combines technological expertise with industry knowledge and humanity. More than 500 blue chip customers already rely on valantic - including 32 of 40 DAX companies and a large number of international market leaders. With more than 4,000 specialized solutions consultants and developers and a turnover of around 560 million euros in 2023(e), valantic is represented at over 60 locations in Germany, Austria, Switzerland, Belgium, the Netherlands, Portugal and Spain as well as numerous other international locations. valantic is organized in a unique structure of competence centers and expert teams - always precisely tailored to the digitization needs of companies. From strategy to tangible implementation. The range of services includes the areas of Digital Strategy & Analytics, Customer Experience, SAP Services, Smart Industries and Financial Services Automation.

Contact for the Press: Malte Limbrock - [malte.limbrock@muc.valantic.com](mailto:malte.limbrock@muc.valantic.com) , Mobile +49 162 3126411

**About FORCAM ENISCO – [www.forcam.com](http://www.forcam.com) & [www.enisco.com](http://www.enisco.com)**

FORCAM and ENISCO are IT pioneers of Industry 4.0: as a group of companies under the umbrella of FORCAM ENISCO GmbH, they support SMEs and corporations in sustainably securing their competitiveness through data-driven production - smart manufacturing. FORCAM and ENISCO's modular MES (Manufacturing Execution System) solutions, consulting and services cover every stage of a digital transformation in discrete manufacturing - from entry into the smart factory to the automated control of entire production and logistics processes as well as rollouts across plants and national borders. Customers include Audi, Bizerba, Borgwarner, BWF Group, Daimler Buses, IKEA, Jungheinrich, Liebherr, NMH, Siemens Energy, Swarovski Optik, Voestalpine. FORCAM and ENISCO, with around 200 employees worldwide, operate in the DACH region from the Böblingen, Heidelberg and Ravensburg locations. International offices are located in France, the USA, China and India.

Contact for the Press: Matthias Kasper – [matthias.kasper@forcam.com](mailto:matthias.kasper@forcam.com) – Mobil +49 (0) 160 / 9014 35 19