



# Leading factory software managed by cloud professionals: FORCAM and CONTINUM form partnership

"Creating added value and competitive advantages for customers together"

Ravensburg / Freiburg (Germany), September 2023. Smart factory expert FORCAM GmbH has entered into a strategic partnership with the cloud specialist CONTINUM AG, based in Freiburg/Breisgau. In the future, companies will be able to have FORCAM's factory software (MES - Manufacturing Execution System) operated in CONTINUM's ISO27001-certified cloud infrastructure.

Continum data centers are located in Germany and offer customers the highest standards in data protection, flexibility, speed and security. Data is processed in accordance with the strict German Data Protection Act and the EU-DSGVO. At the same time, Continum paves the way to leading cloud worlds such as Amazon AWS, IONOS and Microsoft Azure.

"We are delighted to have FORCAM, a factory software specialist for discrete manufacturing, in our partner circle," says Julian Sayer, Director of Sales, Marketing and Development at Continum AG. "By combining leading MES software and future-oriented hybrid cloud, we will offer manufacturing companies the significant added value and competitive advantages of a comprehensive SaaS solution in the future. In this way, companies will benefit in the future from rapid software commissioning, accelerated innovation and maintenance cycles, effortless scaling and active support in the area of security & compliance."

### Total package: Best data acquisition and evaluation combined with best cloud services

Oliver Hoffmann, Managing Director of FORCAM, explains: "We know from our customers that factory data must be handled with the utmost sensitivity. For this, companies need an experienced team of software and infrastructure specialists. Together, we provide this experienced team: in CONTINUM, we have a cloud partner that can offer our customers the highest quality and security standards for hybrid cloud structures - whether public, private or CONTINUM Cloud."

Together, FORCAM and CONTINUM provide enterprise customers with a total factory data solution: FORCAM is an MES solution ecosystem from production to planning, from shop floor to top floor; CONTINUM is a complete cloud infrastructure with security standards and services for smooth cloud operation 365 days a year.

## Working together to provide individual and practical solutions

"We analyzed the market for more than two years," says Siegfried Maigler, Senior Business Development Manager at FORCAM. "In CONTINUM, we found a medium-sized cloud provider that is independent, that offers AWS, Microsoft Azure and IONOS, and that meets all market requirements for hybrid cloud architecture."

The common goal now is to keep the requirements of the respective customer in mind for each project in order to always be able to offer an individual practical solution.

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#### **About CONTINUM** www.continum.net

Continum AG accompanies companies into the digital future as a reliable and experienced cloud service provider. In doing so, the company sees itself as the customer's advocate on the secure path to the cloud. With its hybrid cloud strategy, Continum positions itself as a future-oriented partner for the transition into the digital era with a clear focus on customer requirements. The company maintains active partnerships with market-leading public cloud providers as Microsoft Azure Cloud Solutions Provider, Amazon Web Services (AWS) Consulting Partner and IONOS Cloud Partner and integrates their powerful services into its infrastructure solutions.

In addition, Continum provides managed hosting services in its own data centers in Germany in accordance with the highest German data protection guidelines and the EU-DSGVO. Continum AG has been certified for years according to the Information Security Management System ISO/IEC 27001 and according to the Payment Card Industry Data Security Standard PCI-DSS.

Companies benefit from the Continum team of experts' decades of experience in operating critical applications and expertise in running modern services, such as DevOps services, high-performance managed Kubernetes infrastructures and a broad portfolio of cyber security services.

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#### About FORCAM ENISCO www.forcam.com www.enisco.com

FORCAM and ENISCO are IT pioneers of Industry 4.0: As a group of companies under the umbrella of FORCAM ENISCO GmbH, they support medium-sized companies and corporations in sustainably securing their competitiveness through data-driven production - Smart Manufacturing. The modular MES (Manufacturing Execution System) solution world and the consulting and services of FORCAM and ENISCO cover every stage of a digital transformation in discrete manufacturing - from entry into the Smart Factory to automated control of entire production and logistics processes as well as rollouts across plants and national borders. Customers include Audi, Bizerba, Borgwarner, Evobus, IKEA, Jungheinrich, Liebherr, Siemens Energy, Swarovski Optik, Voestalpine. FORCAM and ENISCO, with around 200 employees worldwide, operate in the DACH region from locations in Böblingen, Heidelberg and Ravensburg. International offices are located in France, the USA, China and India.

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