



FORCAM Now Part of the SAP® PartnerEdge® – Service Track

- The company provides advisory and implementation services for SAP Digital Manufacturing Cloud

Ravensburg, August 4, 2022 – Smart Factory specialist FORCAM announced today that the company has expanded its SAP® partnership to the Service track. As an SAP silver partner, FORCAM is already part of the Build and Sell tracks.

"As part of the Service track, FORCAM can now advise businesses that use SAP technologies on SAP Digital Manufacturing Cloud and implement respective orders," said Oliver Hoffmann, Co-CEO of FORCAM. "One advantage is that we are now easier to find in SAP Partner Finder when people search for keywords such as 'connectivity' or 'SAP Digital Manufacturing Cloud.'"

A prerequisite for a partner to qualify for the Service track is that at least three employees must obtain an individual certificate for an SAP solution. Pedro Iglesias, Vice President SAP Digital Manufacturing & IIoT at FORCAM commented, "We thank all colleagues who have worked hard to meet these new criteria through their individual certificates for SAP Business Technology Platform. This is a seal of quality. We will continue to expand the team."

Connectivity solution for brownfield machines – turning them into real assets for the company

The basis for realizing the full potential of SAP Digital Manufacturing Cloud is a comprehensive digital connectivity of all legacy machines (commonly called brownfield). Such smart machine connectivity is provided by the [FORCAM FORCE EDGE](#) solution, available on [SAP Store](#).

FORCAM FORCE EDGE integrates with SAP Digital Manufacturing Cloud and enables customers to connect heterogeneous machine parks, especially older existing machines. The central intelligence for data normalization provides a machine data model for real-time analysis in further SAP systems. Heterogeneous machine parks are thus transformed from a cost factor into a real asset in companies.

SAP Store, found at store.sap.com, delivers a simplified and connected digital customer experience for finding, trying, buying and renewing more than 2,000 solutions from SAP and its partners. There, customers can find the SAP solutions and SAP-validated solutions they need to grow their business. And for each purchase made through SAP Store, SAP will plant a tree. FORCAM is a partner in the SAP PartnerEdge program. The SAP PartnerEdge program provides the enablement tools, benefits and support to facilitate building high-quality, disruptive applications focused on specific business needs – quickly and cost-effectively.

More about SAP partnerships [here](#).



About FORCAM

[FORCAM GmbH](#) is a pioneer of Industry 4.0: Since 2001, FORCAM has been helping industrial companies worldwide to sustainably increase their competitiveness. To this end, FORCAM delivers modular IIoT and MES solutions based on award-winning cloud/edge computing platform technology. FORCAM customers include Audi, Bizerba, BorgWarner, Daimler, Krones, Lockheed Martin, Reich GmbH, Schaeffler and Swarovski Optik. www.forcam.com

Since 2020, FORCAM forms a group with ENISCO with a total of 240 employees. In the DACH region, the group operates from offices in Böblingen, St. Leon-Rot (Heidelberg) and Ravensburg. Branch offices are located in France, the USA, China and India.

About ENISCO

ENISCO by FORCAM GmbH is a globally active software company. Headquartered in Böblingen, Germany, the company has been delivering customized software solutions for manufacturing (MES - Manufacturing Execution System) for more than 25 years. ENISCO's specialty is the production control system "E-MES". The aim is to support customers in making manufacturing and logistics processes more intelligent, efficient and flexible, thus making the Smart Factory a reality. www.enisco.com

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